

PENINSULA CONSUMER SERVICES CO-OPERATIVE

Consolidated Financial Statements

For the Year Ended April 2, 2022

Peninsula Consumer Services Co-operative

Index to Consolidated Financial Statements

For the Year Ended April 2, 2022

	Page
Independent Auditors' Report	3-6
Financial Statements:	
Consolidated balance sheet	7-8
Consolidated statement of income	9
Consolidated statement of members' equity	10
Consolidated statement of cash flows	11
Notes to consolidated financial statements	12-24
Schedule of statistical information	25-26



Baker Tilly Victoria Ltd
Chartered Professional
Accountants
T: 250.386.0500
F: 250.386.6151
bakertilly.ca

Downtown:
645 Fort St
Suite 540
Victoria, BC
V8W 1G2

Westshore:
967 Langford Pkwy
Suite 218
Victoria, BC
V9B 0A5

Sidney:
9764 Fifth St
Unit 7
Sidney, BC
V8L 2X2

INDEPENDENT AUDITORS' REPORT

To the Members of Peninsula Consumer Services Co-operative

Opinion

We have audited the consolidated financial statements of Peninsula Consumer Services Co-operative (the "Co-operative") that comprise the consolidated balance sheet as at April 2, 2022, and the consolidated statements of income, members' equity, and cash flows for the year then ended, and a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of Peninsula Consumer Services Co-operative as at April 2, 2022, and its consolidated results of operations and its consolidated cash flows for the year then ended in accordance with Canadian Accounting Standards for Private Enterprises.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Co-operative in accordance with the ethical requirements that are relevant to our audit of the non-consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the non-consolidated financial statements in accordance with Canadian Accounting Standards for Private Enterprises, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.



Baker Tilly Victoria Ltd
Chartered Professional
Accountants
T: 250.386.0500
F: 250.386.6151
bakertilly.ca

Downtown:
645 Fort St
Suite 540
Victoria, BC
V8W 1G2

Westshore:
967 Langford Pkwy
Suite 218
Victoria, BC
V9B 0A5

Sidney:
9764 Fifth St
Unit 7
Sidney, BC
V8L 2X2

INDEPENDENT AUDITORS' REPORT (continued)

In preparing the consolidated financial statements, management is responsible for assessing the Co-operative's ability to continue as a going concern, disclosing, as applicable, matters related to going concern, and using the going concern basis of accounting, unless management either intends to liquidate the Co-operative or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Co-operative's financial reporting process.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.



Baker Tilly Victoria Ltd
Chartered Professional
Accountants
T: 250.386.0500
F: 250.386.6151
bakertilly.ca

Downtown:
645 Fort St
Suite 540
Victoria, BC
V8W 1G2

Westshore:
967 Langford Pkwy
Suite 218
Victoria, BC
V9B 0A5

Sidney:
9764 Fifth St
Unit 7
Sidney, BC
V8L 2X2

INDEPENDENT AUDITORS' REPORT (continued)

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Co-operative's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Co-operative's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Co-operative to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Co-operative and its subsidiaries to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.



Baker Tilly Victoria Ltd
Chartered Professional
Accountants
T: 250.386.0500
F: 250.386.6151
bakertilly.ca

Downtown:
645 Fort St
Suite 540
Victoria, BC
V8W 1G2

Westshore:
967 Langford Pkwy
Suite 218
Victoria, BC
V9B 0A5

Sidney:
9764 Fifth St
Unit 7
Sidney, BC
V8L 2X2

INDEPENDENT AUDITORS' REPORT (continued)

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Baker Tilly Victoria Ltd.

CHARTERED PROFESSIONAL ACCOUNTANTS

Victoria, BC

June 21, 2022

Peninsula Consumer Services Co-operative

Consolidated Balance Sheet

As at April 2, 2022

	2022	2021
	\$	\$
Assets		
Current Assets -		
Cash	730,961	222,821
Short-term Investments (note 3)	32,161,328	25,546,547
Accounts Receivable (note 4)		
Customer	4,887,479	2,964,937
Other	2,928,916	2,827,541
Inventory	5,454,461	4,649,980
Prepaid expenses	615,755	180,719
	46,778,900	36,392,545
Investments (note 5)	39,124,061	37,728,861
Deferred Dealer Improvements (note 6)	99,914	160,060
Property, Plant and Equipment (note 7)	52,085,600	54,117,582
Goodwill and Intangible Assets	6,962,764	3,836,993
	98,272,339	95,843,496
	145,051,239	132,236,041

APPROVED ON BEHALF OF THE BOARD



Director



Director

Peninsula Consumer Services Co-operative

Consolidated Balance Sheet

As at April 2, 2022

	2022	2021
	\$	\$
Liabilities		
Current Liabilities -		
Accounts payable	27,697,988	23,298,566
Government remittances payable	217,027	309,472
Member loans (note 8)	51,220	51,220
Current portion of long-term debt (note 9)	268,976	260,390
	28,235,211	23,919,648
Long-term Debt (note 9)	6,183,682	6,453,081
	34,418,893	30,372,729
Members' Equity		
Share Capital (note 11)	18,125,771	18,734,279
Retained Earnings	92,506,575	83,129,033
	110,632,346	101,863,312
	145,051,239	132,236,041

Contingent Liabilities (note 12)

Commitments (note 16)

Peninsula Consumer Services Co-operative

Consolidated Statement of Income

For the Year Ended April 2, 2022

	2022	2021
	\$	\$
Sales	263,255,527	192,671,277
Cost of Goods Sold	233,382,880	165,786,686
Gross Profit	29,872,647	26,884,591
Other Income	492,997	757,807
	30,365,644	27,642,398
Expenses		
Operating and Administrative	25,651,489	23,928,850
Income before Patronage Rebates and Other Income (Expenses)	4,714,155	3,713,548
FCL and VICSCA Patronage Refunds (note 5)	6,976,000	544,614
FCL Loyalty Program	5,693,973	5,301,980
Other Income (Expenses):		
Interest income (note 13)	212,865	197,038
Profit sharing	(1,163,113)	(1,198,612)
Loss on disposal of property, plant and equipment	(35,299)	(277,855)
Community projects and donations	(600,000)	(485,127)
Government assistance	-	1,939,575
Gain on acquisition	-	4,075,639
Income before Income Taxes	15,798,581	13,810,800
Provision for Income Taxes (note 14)	2,261,747	1,681,099
Net Income for the Year	13,536,834	12,129,701

Peninsula Consumer Services Co-operative

Consolidated Statement of Members' Equity

For the Year Ended April 2, 2022

	2022	2021
	\$	\$
Share Capital		
Balance - Beginning of Year	18,734,279	18,450,311
Cash from new members and share payments	100,925	81,225
Previous year's refunds returned to shares	693,027	660,570
Withdrawals	(55,390)	(146,475)
	738,562	595,320
Previous year's profits allocated to shares	4,159,292	6,762,832
Share redemption	(2,038,694)	(2,263,572)
General cash repayment to members	(3,467,668)	(4,810,612)
	(1,347,070)	(311,352)
Increase in share capital	(608,508)	283,968
Balance - End of Year	18,125,771	18,734,279
Retained Earnings		
Balance - Beginning of Year	83,129,033	77,762,164
Previous year's profits allocated to shares	(4,159,292)	(6,762,832)
Net income for the year	13,536,834	12,129,701
	9,377,542	5,366,869
Balance - End of Year	92,506,575	83,129,033
Members' Equity - End of Year	110,632,346	101,863,312

Peninsula Consumer Services Co-operative

Consolidated Statement of Cash Flows

For the Year Ended April 2, 2022

	2022	2021
	\$	\$
Cash Provided from (Used for):		
Operating Activities		
Net income for the year	13,536,834	12,129,701
Items not affecting cash -		
Amortization	3,600,634	3,492,680
Deferred dealer improvements	38,664	37,798
Loss on disposal of property, plant and equipment	35,299	277,855
Gain on acquisition	-	(4,075,639)
	17,211,431	11,862,395
Changes in non-cash working capital balances related to operations	1,043,543	5,360,597
	18,254,974	17,222,992
Investing Activities		
Increase in short-term investments	(6,614,781)	(7,788,113)
Proceeds from sale of property, plant and equipment	-	6,250
Purchase of property, plant and equipment	(1,463,659)	(10,448,494)
Purchase of goodwill and intangible assets	(3,266,062)	-
Repayment of deferred dealer improvements	21,481	33,931
Patronage refunds invested in shares of FCL and VICSCA	(1,395,200)	(54,461)
	(12,718,221)	(18,250,887)
Financing Activities		
Repayment of long-term debt	(260,813)	(86,529)
Previous years' rebates returned to shares	693,027	660,570
Cash from new members and share payments	100,925	81,225
Redemption of shares	(2,094,084)	(2,410,047)
Patronage refunds paid in cash to members	(3,467,668)	(4,810,612)
Proceeds from long-term debt	-	6,800,000
	(5,028,613)	234,607
Net Increase (Decrease) in Cash and Cash Equivalents	508,140	(793,288)
Cash and Cash Equivalents - Beginning of Year	222,821	1,016,109
Cash and Cash Equivalents - End of Year	730,961	222,821

Peninsula Consumer Services Co-operative

Notes to the Consolidated Financial Statements

For the Year Ended April 2, 2022

1 Incorporation and Operations

Peninsula Consumer Services Co-operative (the "Co-operative") was incorporated under the laws of the Province of British Columbia. The Co-operative operates gas bars with convenience stores, commercial cardlocks, grocery stores, liquor stores, bulk fuel delivery service and commercial rentals on Vancouver Island. The Co-operative has approximately 112,890 members as at April 2, 2022.

2 Significant Accounting Policies

These consolidated financial statements were prepared in accordance with Canadian accounting standards for private enterprises and include the following significant accounting policies:

Fiscal Year

The Co-operative's fiscal year generally ends on the Saturday closest to March 31st. The 2022 fiscal period is 52 weeks and ended on April 2, 2022, while the 2021 fiscal period was 53 weeks and ended on April 3, 2021. All comparative figures are therefore as of April 3, 2021.

Basis of Consolidation

These consolidated financial statements include the accounts of the co-operative and its wholly owned subsidiaries, Csinos Holdings Ltd., Seaboard Industries Ltd. and Save On Gas Ltd.

Investment in Federated Co-operatives Limited

The Co-operative, along with other co-operatives in Western Canada, owns Federated Co-operatives Limited ("FCL"). This investment is accounted for using the cost method as it consists of membership shares which have a fixed value.

Investment in Vancouver Island Central Services Co-operative Association

The Co-operative, along with other co-operatives on Vancouver Island, owns Vancouver Island Central Services Co-operative Association ("VICSCA"). This investment is accounted for using the cost method as it consists of membership shares which have a fixed value.

Peninsula Consumer Services Co-operative

Notes to the Consolidated Financial Statements

For the Year Ended April 2, 2022

2 Significant Accounting Policies (continued)

Inventories

Inventories are carried at the lower of cost and net realizable value. Inventories which are taken at retail values are discounted to cost by applying the applicable discount rate for that commodity. Cost is calculated using the weighted average cost formula for petroleum inventories and the first in, first out formula for grocery inventories. The cost of inventories recognized as an expense during the year ended April 2, 2022 was \$233,382,880 (2021 - \$165,786,686).

Goodwill and Intangible Assets

The excess of cost of assets acquired over the fair values of the net assets acquired is recorded as goodwill and intangible assets and is not subject to amortization. This goodwill and intangible assets will be tested for impairment whenever events or changes in circumstances indicate that the carrying amount of the reporting unit to which the goodwill and intangible assets are assigned may exceed the fair value of the reporting unit.

Amortization

Amortization is charged against income using the declining balance and straight-line methods in amounts sufficient to amortize the cost of property, plant and equipment over their estimated useful lives at the following annual rates:

Buildings	4%, 5% and 8%
Computer hardware	33%
Computer software	100%
Furniture and equipment	20%
Tanks	10%
Vehicles	30%

Amortization of leasehold improvements is being calculated using the straight-line method over the remaining term of the lease.

Property, plant and equipment acquired during the year or assets under construction that are not used in operations, are not amortized until put into operation.

Expenditures for maintenance and repairs are charged to operating expenses as incurred. Significant expenditures for improvements are capitalized. Gains or losses realized on the disposition of major property and equipment are reflected in income in the year of disposition.

Peninsula Consumer Services Co-operative

Notes to the Consolidated Financial Statements

For the Year Ended April 2, 2022

2 Significant Accounting Policies (continued)

Income Taxes

The Co-operative has elected to apply the taxes payable method of accounting. The taxes payable and provision for income taxes are based on the corporate income tax return filed. There is no adjustment for incomes related to temporary differences and no recognition of the benefit of income tax losses carried forward.

Financial Instruments

Measurement of financial instruments

The Co-operative initially measures its financial assets and liabilities at fair value, except for certain non-arm's length transactions.

The Co-operative subsequently measures all its financial assets and financial liabilities at amortized cost.

Financial assets measured at amortized cost include cash, short-term investments, accounts receivable, and investments. The fair values of all financial assets are the same as their carrying values due to their short-term nature.

Financial liabilities measured at amortized cost include accounts payable including accrued liabilities. The fair values of all financial liabilities are the same as their carrying values due to their short-term nature.

Impairment

Financial assets measured at cost are tested for impairment when there are indicators of impairment. The amount of the write-down is recognized in net income. Any previously recognized impairment loss may be reversed to the extent of the improvement, directly or by adjusting the allowance account, provided it is no greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in net income.

Revenue Recognition

Retail sales are recognized as revenue at the point of sale. Home heating and commercial sales are recognized upon delivery of products to customers. Other income is recognized when earned and ultimate collection is reasonably assured at the time of performance.

Peninsula Consumer Services Co-operative

Notes to the Consolidated Financial Statements

For the Year Ended April 2, 2022

2 Significant Accounting Policies (continued)

Use of Estimates

The preparation of the consolidated financial statements in conformity with Canadian accounting standards for private enterprises requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. These estimates are subject to measurement uncertainty and the effect on the consolidated financial statements of changes in such estimates in future periods could be significant.

Certain amounts recognized in the consolidated financial statements are subject to measurement uncertainty. The recognized amounts of such items are based on the Co-operative's best information and judgment. The amounts recorded for amortization of property, plant and equipment depend on estimates of economic lives and future cash flow. Such amounts are not expected to change materially in the near future.

3 Short-term Investments

	2022	2021
	\$	\$
Federated Co-operatives Limited -		
Short-term cashable deposit; bearing interest at the bank prime rate less 1.10%; recorded at amortized cost	32,161,328	24,246,547
Island Savings, a Division of First West Credit Union -		
Short-term cashable deposit; bearing interest at 1.5%; matured April 20, 2021; recorded at amortized cost	-	500,000
Short-term cashable deposit; bearing interest at 1.6%; matured April 20, 2021; recorded at amortized cost	-	500,000
Short-term cashable deposit; bearing interest at 1.7%; matured April 20, 2021; recorded at amortized cost	-	300,000
	32,161,328	25,546,547

Peninsula Consumer Services Co-operative

Notes to the Consolidated Financial Statements

For the Year Ended April 2, 2022

4 Accounts Receivable

Customer accounts receivable are shown net of an allowance for impairment of \$436,374 (2021 - \$439,716).

5 Investments

	2022	2021
	\$	\$
Federated Co-operatives Limited	36,665,967	35,360,663
Vancouver Island Central Services Co-operative Association	2,456,314	2,366,418
Other organizations	1,780	1,780
	39,124,061	37,728,861

Investment in Federated Co-operatives Limited

During FCL's year ended October 31, 2021 the Co-operative purchased goods eligible for rebate amounting to \$142,663,974 (2021 - \$1,457,475) which resulted in a patronage allocation of shares from FCL of \$6,526,519 in the current year (2021 - \$183,381). During the year FCL redeemed shares totalling \$5,221,215 for cash (2021 - \$165,043).

The Co-operative has a loyalty program agreement with Federated Co-operatives Limited. The program took effect on November 1, 2019 and had a twelve-month term; it was automatically renewed for another year at the end of the first term. Under the agreement, the Co-operative has committed to purchase at least 90% of its total goods from FCL. If the eligibility requirements are met, FCL will pay the Co-operative, on a quarterly basis, a loyalty payment. During the fiscal year the co-operative earned \$5,693,973 under the loyalty program (2021 - \$5,301,980).

Investment in Vancouver Island Central Services Co-operative Association

During VICSCA's year ended October 31, 2021, the Co-operative purchased goods eligible for rebate amounting to \$9,874,942 (2021 - \$8,629,783) which resulted in a patronage allocation of shares from VICSCA of \$449,481 in the current year (2021 - \$361,233). During the year VICSCA redeemed shares totalling \$359,585 for cash (2021 - \$325,110).

Peninsula Consumer Services Co-operative

Notes to the Consolidated Financial Statements

For the Year Ended April 2, 2022

5 Investment (continued)

Investment in Seaboard Industries Ltd.

The Co-operative owns 100% of the shares of Csinos Holdings Ltd. which owns 100% of the outstanding shares of Seaboard Industries Ltd.

6 Deferred Dealer Improvements

Under the terms of dealer sales contracts, the Co-operative is required to contribute a portion of the initial costs for real property improvements at the dealer's premises. The terms of the dealer sales contract is generally 5 years. In order to match deferred costs to anticipated future sales revenues, these costs are amortized or repaid on a straight-line basis in some instances and on a per-litre basis in others, over the term of the contract. For the year ended April 2, 2022, this charge amounted to \$38,664 (2021 - \$37,798).

7 Property, Plant and Equipment

	Cost	Accumulated amortization	2022 Net	2021 Net
	\$	\$	\$	\$
Land	21,861,934	-	21,861,934	21,861,934
Buildings	35,392,858	14,658,848	20,734,010	21,949,349
Computer hardware	1,074,965	949,661	125,304	77,009
Furniture and equipment	10,729,068	7,571,219	3,157,849	3,197,385
Leasehold improvements	1,632,311	1,137,040	495,271	496,229
Tanks	11,783,236	6,356,136	5,427,100	6,149,212
Vehicles	1,288,198	1,024,900	263,298	339,776
Construction in progress	20,834	-	20,834	46,689
	83,783,404	31,697,804	52,085,600	54,117,583

Peninsula Consumer Services Co-operative

Notes to the Consolidated Financial Statements

For the Year Ended April 2, 2022

8 Member Loans

On April 1, 2016 the Co-operative merged with Comox District Consumers' Co-operative. Comox District Consumers' Co-operative had recognized loans outstanding from its members. Upon amalgamation, the member loans were recognized by Peninsula Consumer Services Co-operative.

	2022	2021
	\$	\$
Member loan certificates, due on demand when members request repayment. These certificates bore interest until November 1984.	43,475	43,475
Accrued interest on member loan certificates, arising before November 1984.	7,745	7,745
	51,220	51,220

9 Long-term Debt

	2022	2021
	\$	\$
Royal Bank of Canada -		
Term loan, 2.72% interest rate payable monthly. Fixed monthly payments include both principal and interest. Matures November 12, 2025.	6,452,658	6,713,471
Less: Current portion	268,976	260,390
	6,183,682	6,453,081

The mortgage is secured with a corporate guarantee and a charge on land and buildings owned by Seaboard Industries Ltd.

Peninsula Consumer Services Co-operative

Notes to the Consolidated Financial Statements

For the Year Ended April 2, 2022

9 Long-term Debt (continue)

Estimated payments required in each of the next four years:

	\$
Year ending March 31, 2023	268,976
2024	275,881
2025	283,912
2026	5,623,889
	<u>6,452,658</u>

10 Credit Facilities

Island Savings Credit Union has made available to the co-operative an operating loan with a credit limit of \$1,000,000, bearing interest at Island Savings Credit Union's prime rate plus 0.75% per annum. This operating loan is secured by land and building. At year end, no funds had been drawn on this operating loan.

Royal Bank of Canada has made available to the co-operative an operating loan and a credit facility with a credit limit of \$10,000,000, bearing interest at Royal Bank of Canada's prime rate per annum. This operating loan is secured by land and building. At year end, no funds had been drawn on this operating loan.

11 Share Capital

	2022	2021
	\$	\$
Membership Shares -		
Unlimited number of membership shares with a par value of \$1 each; redeemable at the discretion of the Board of Directors	18,125,771	18,734,279
	18,125,771	18,734,279

Peninsula Consumer Services Co-operative

Notes to the Consolidated Financial Statements

For the Year Ended April 2, 2022

12 Contingent Liabilities

The Co-operative owns a number of gas bar properties and delivers fuel to dealer properties under sales contracts. These properties may require site remediation in the event of a change in use of the land. Future site remediation costs are not determinable and are therefore not accrued until they can be reasonably estimated. The Co-operative has policies and operational practices that minimize its exposure to future site remediation costs.

13 Interest Income (Expense)

	2022	2021
	\$	\$
Interest income on each short-term investment	391,908	322,775
Interest expense on short-term debt	-	(37,555)
Interest expense on long-term debt	(179,043)	(88,182)
	212,865	197,038

Peninsula Consumer Services Co-operative

Notes to the Consolidated Financial Statements

For the Year Ended April 2, 2022

14 Income Taxes

The Co-operative accounts for income taxes using the taxes payable method. As a result, the co-operative's income tax expense varies from the amount that would otherwise result from the application of the statutory income tax rates as set out below:

	2022	2021
	\$	\$
Income before income taxes	15,798,581	13,810,799
Expected income tax expense at the combined tax rate of 27.00% (2021 - 27.00%) net of the general rate reduction	4,265,617	3,728,916
Increase (decrease) in income tax expense resulting from:		
Non-taxable income and non-deductible expenses	112,944	118,252
Patronage allocation to members	(1,981,087)	(1,187,305)
Capital cost allowance in excess of amortization	(135,727)	-
Amortization in excess of capital cost allowance	-	121,659
Non-taxable gain on acquisition of Seaboard Industries Ltd.	-	(1,100,423)
Income tax expense	2,261,747	1,681,099

Peninsula Consumer Services Co-operative

Notes to the Consolidated Financial Statements

For the Year Ended April 2, 2022

15 Financial Instruments

The Co-operative's financial instruments consist of cash, short term investments, accounts receivable, investments, accounts payable, accrued liabilities, and long term debt. The fair values of all financial instruments are the same as their carrying values due to their short term nature.

Risks and Concentrations

The Co-operative is exposed to various risks through its financial instruments. The following analysis provides a measure of the Co-operative's risk exposure and concentrations at the consolidated balance sheet date.

(a) Credit Risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Co-operative's main credit risks relate to its accounts receivable. The Co-operative provides credit to its customers in the normal course of its operations, however, the Co-operative has a large number of customers, which minimizes the concentration of credit risk.

(b) Liquidity Risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Co-operative is exposed to this risk in respect of its current liabilities.

(c) Market Risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk and other price risk.

Currency Risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Co-operative is not subject to currency risk as its assets and liabilities are denominated wholly in Canadian dollars.

Interest Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Although the Co-operative has a significant interest bearing mortgage, the interest rate is fixed and the Co-operative has sufficient funds to settle the debt. Consequently, the Co-operative is not exposed to significant interest rate risk.

Peninsula Consumer Services Co-operative

Notes to the Consolidated Financial Statements

For the Year Ended April 2, 2022

15 Financial Instruments (continued)

Other Price Risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The Co-operative is exposed to other price risk by way of fluctuating petroleum prices.

16 Commitments

The Co-operative's total obligations under operating leases for occupied premises are as follows:

	\$
Year ending March 31, 2023	1,052,422
2024	1,064,706
2025	1,022,096
2026	956,197
2027	855,533
	<u>4,950,954</u>

The Co-operative is required to pay additional rents based on sales volume and the Co-operative's share of property costs. Estimates of these future additional rents have not been determined.

17 Business Acquisition

On April 12, 2021, the Co-operative purchased the assets of two liquor stores operated in the Greater Victoria area by Alcanna Inc. under the name "Liquor Depot". The stores are located at 2835 Bryn Maur Road and 104-3510 Blanshard Street. The Co-operative has a contractual obligation to keep transaction details confidential. The Co-operative paid cash consideration for these assets.

Peninsula Consumer Services Co-operative

Notes to the Consolidated Financial Statements

For the Year Ended April 2, 2022

18 Impact of Covid-19

Since March 2020, the spread of COVID-19 has severely impacted economies world-wide. Locally, many businesses were required to cease, limit or amend operations intermittently since the start of the pandemic in 2020. Measures taken to contain the spread of the virus, including travel bans, quarantines, social distancing, and closures of non-essential services have triggered significant disruptions to businesses, resulting in an economic slowdown. Over the past two years, Federal and Provincial authorities have responded with monetary and fiscal interventions to stabilise economic conditions and support economic recovery.

The Co-operative's operations were adapted under the guidelines of Provincial health authorities to safely serve members and customers, while protecting staff. The Co-operative's food centre and gas stations have been subject to supply chain disruptions. These disruptions are not specific to the Co-operative and are a global experience.

The duration and impact of the COVID-19 pandemic, as well as the effectiveness of fiscal and monetary stimuli, remain unclear at this time. It is not possible to reliably estimate the duration and severity of these consequences, as well as their impact on the financial position and results of the Co-operative in future periods.

Management of the Co-operative has determined that the impact of these events on the figures reported in the financial statements and the financial position and results of operations as of and for the year ended April 2, 2022 is not determinable.

19 Comparative Financial Statements

Certain comparative figures have been reclassified to be consistent with the presentation adopted in the current year.

Peninsula Consumer Services Co-operative

Additional Comments of Auditors

For the Year Ended April 2, 2022

Schedule of Statistical Information

The accompanying Schedule of Statistical Information is presented as supplementary information only. In this respect, it does not form part of the consolidated financial statements of the Co-operative. The information in this schedule has been subject to review procedures only to the extent necessary to report on the consolidated financial statements, and hence is excluded from our report dated June 21, 2022.

RECORD OF SALES AND SAVINGS

(Prepared without audit - see Additional Comments of Auditors)

	Sales	Savings	
	\$	\$	%
Total for the nine years ending April 30, 1986	35,785,292	122,314	0.3
Year ending April 30			
1987	7,463,401	194,464	2.6
1988	10,289,680	331,502	3.2
1989	11,847,069	616,650	5.2
1990	14,382,307	819,585	5.7
1991	18,158,573	1,052,079	5.8
1992	22,016,321	1,139,855	5.2
1993	25,397,790	1,434,594	5.6
1994	28,122,622	1,778,927	6.3
1995	31,832,965	2,266,887	7.1
1996	34,866,290	2,281,827	6.5
1997 (note)	43,998,049	1,961,147	4.5
Period ending March 31, 1998 (Note)	38,381,498	2,305,350	6.0
Year ending March 31:			
1999	43,441,886	2,125,746	4.9
2000	55,242,803	2,693,201	4.9
2001	63,006,622	2,894,129	4.6
2002	61,450,817	3,289,777	5.4
2003	66,732,847	2,114,079	3.2
2004	74,803,122	2,439,433	3.3
2005	84,059,115	3,305,268	3.9
2006	97,960,851	4,278,135	4.4
2007	109,150,279	6,821,180	6.2
2008	120,274,595	9,315,511	7.7
2009	137,696,445	10,582,629	7.7
2010	134,495,332	6,079,320	4.5
2011	152,657,009	6,664,650	4.4

Peninsula Consumer Services Co-operative

Additional Comments of Auditors

For the Year Ended April 2, 2022

Schedule of Statistical Information (continued)

	Sales	Savings	
	\$	\$	%
2012	166,509,645	10,169,281	6.1
2013	169,861,510	8,644,639	5.1
2014	184,287,371	9,080,989	4.9
2015	178,765,555	6,913,307	3.9
2016	181,202,751	6,618,492	3.7
2017	195,601,769	13,135,319	6.7
2018	219,428,515	9,251,234	4.2
2019	245,417,705	18,517,583	7.5
2020	237,131,171	15,601,578	6.6
2021	192,671,277	12,129,701	6.3
2022	263,255,527	13,536,834	5.1

Note – The sales for 1997 are not comparable to previous years in that they are based on consolidating the accounts of Save On Gas Ltd. for the first time, and include seven months of non-consolidated results. As well, the sales for 1998 include eleven months of results, and thus are not directly comparable to other years.